# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

X		REPORT UNDER SEC ECURITIES EXCHAN				
	For the qua	rterly period en	ded March	31, 1998		
	OF THE S	REPORT PURSUANT ECURITIES EXCHAN ransition period	GE ACT OF	1934	(d)	
		Commission f	ile numbe	r 0-5556		
		CONSOLIDATE	D-TOMOKA	LAND CO.		
	(Exac	t name of regist	rant as s	pecified in	its charter)	
	(State or ot	orida her jurisdiction on or organizati	of on)	59-04 (I.R.S.) Identific	Employer	
(Add	Daytona B	idgewood Avenue each, Florida cipal executive	offices)		32114 p Code)	
	(Registrant'	(904) 25 s telephone numb		ding area c	ode)	
to be filed	l by Section : .ng 12 months	whether the regi 13 or 15(d) of t and (2) has bee	he Securi	ties Exchan	ge Act of <mark>193</mark> 4	during
		Yes X	No			
		shares outstandi latest practica		h of the is	suer's classes	of
Class of C	Common Stock				Outstanding May 1, 1998	
\$1.00 pa	ır value				6,371,833	
			1			

CONSOLIDATED-TOMOKA LAND CO.

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### PART I -- FINANCIAL INFORMATION

# CONSOLIDATED-TOMOKA LAND CO. CONSOLIDATED CONDENSED BALANCE SHEETS

	(Unaudited) March 31, 1998	December 31, 1997
ASSETS Cash & Cash Equivalents Investment Securities Notes Receivable Accounts Receivable Inventories Cost of Fruit on Trees Real Estate Held for Development and Sale Net Investment in Direct Financing Lease Deferred Income Taxes Other Assets Property, Plant, and Equipment - Net	\$ 518,026 5,075,203 9,917,805 2,500,779 939,356 1,837,386 14,108,476 605,090 335,530 679,586 18,794,108	\$ 9,387,433 1,026,679 10,018,350 1,824,973 921,454 2,786,501 13,819,068 625,256 335,530 597,761 16,891,137
TOTAL ASSETS	\$55,311,345 =======	\$58,234,142 =======
LIABILITIES Accounts Payable Notes Payable Accrued Liabilities Income Taxes Payable TOTAL LIABILITIES	\$ 1,072,354 13,402,994 4,543,916 237,625  19,256,889	\$ 919,241 13,497,523 3,853,403 2,109,528  20,379,695
SHAREHOLDERS' EQUITY Common Stock Additional Paid-in Capital Retained Earnings  TOTAL SHAREHOLDERS' EQUITY	6,371,833 3,793,066 25,889,557  36,054,456	6,371,833 3,793,066 27,689,548 37,854,447
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$55,311,345 =======	\$58,234,142 =======

See accompanying Notes to Consolidated Condensed Financial Statements.

# CONSOLIDATED-TOMOKA LAND CO. CONSOLIDATED CONDENSED STATEMENTS OF INCOME AND RETAINED EARNINGS

# (Unaudited) Three Months Ended

	Till ce Hollelis Eliaca		
	March 31, 1998	March 31, 1997	
<pre>INCOME:    Citrus Operations:</pre>			
Sales of Fruit and Other Income Production and Selling Expenses	\$ 4,573,379 ( 3,856,885)	\$ 4,422,426 ( 3,547,544)	
	716,494	874,882	
Real Estate Operations: Sales and Other Income Costs and Expenses		848,770 ( 793,629)	
	445,095	55,141	
Profit on Sales of Undeveloped Real Estate Interests		2,000	
Interest and Other Income	257,473	298,634	
General and Administrative Expenses		( 882,933)	
Income Before Income Taxes Income Taxes	674,927 ( 244,776)	347,724 ( 121,420)	
Net Income	430,151	226,304	
Retained Earnings, Beginning of Period Dividends	27,689,548 ( 2,230,142)	27,748,008 (1,878,382)	
Retained Earnings, End of Period	\$25,889,557	\$26,095,930 ======	
PER SHARE INFORMATION: Average Shares Outstanding		6,261,272 =======	
Net Income Per Share: Basic	\$ .07 =====	\$ .04 ======	
Diluted	\$.07	\$ .04	
Dividends Per Share	\$ .35 ======	\$ .30 ======	

See accompanying Notes to Consolidated Condensed Financial Statements.

# CONSOLIDATED-TOMOKA LAND CO. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

# (Unaudited) Three Months Ended

		March 31, 1997
CASH FLOW FROM OPERATING ACTIVITIES: CASH RECEIVED FROM:		
Citrus Sales of Fruit and Other Income Real Estate Sales and Other Income Sales of Undeveloped Real Estate Interests Interest and Other Income	\$ 4,046,685 1,508,830 96,415 93,939	979,963 2,000 241,701
Total Cash Received from Operating Activities	5,745,869	6,119,277
CASH EXPENDED FOR: Citrus Production and Selling Expense Real Estate Costs and Expenses General and Administrative Expenses Interest Income Taxes	2,850,574 517,011 608,162 129,869 2,116,678	3,020,671 748,720 854,815 316,235 849,998
Total Cash Expended for Operating Activities	6,222,294	5,790,439
Net Cash Flow Provided by (Used In)Operating Activities	( 476, 425)	328,838
CASH FLOW FROM INVESTING ACTIVITIES: Acquisition of Property, Plant, and Equipment Net (Increase) Decrease from Purchases/Sales of Investment Securities Direct Financing Lease	( 4,048,524) 20,166	( 107,001) 398,139 21,032
Proceeds from Sale of Property, Plant and Equipment	17,507 	26,206
Net Cash Provided by Investing Activities	( 6,068,311)	338,376
CASH FLOW FROM FINANCING ACTIVITIES: Payments on Notes Payable Dividends Paid	( 94,529) ( 2,230,142)	( 158,874) ( 1,878,382)
Net Cash Used in Financing Activities	( 2,324,671)	
Net Decrease In Cash and Cash Equivalents Cash and Cash Equivalents at Beginning of Period	( 8,869,407) 9,387,433	( 1,370,042)
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 518,026 ======	\$ 390,793 ======

See accompanying Notes to Consolidated Condensed Financial Statements.

Principles of Interim Statements. The following 1. unaudited condensed financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures which are normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations. The information presented in the unaudited consolidated condensed financial statements reflects all adjustments which are, in the opinion of the management, necessary to present fairly the Company's financial position and the results of operations for the interim periods. The consolidated condensed format is designed to be read in conjunction with the last annual report.

> The consolidated condensed financial statements include the accounts of the Company and its wholly owned subsidiaries. Intercompany balances and transactions have been eliminated in consolidation.

Seasonal Operations. The Company's citrus operations involve a single-crop agricultural commodity and are seasonal in nature. To a lesser extent, real estate operations including forestry and golf activities are seasonal in nature. Accordingly, results for the three months ended March 31, 1998 and 1997 are not necessarily indicative of results to be expected for the full year. Results of operations for the twelve months ended March 31,1998 and 1997 are summarized as follows (in thousands):

Twelve Months Ended March 31,

	1998		1997	
	Revenues	Income	Revenues	Income
Citrus Operations Real Estate Operations General Corporate & Other	\$ 9,596 5,940 9,147	\$ 934 2,393 3,258	\$13,117 5,698 6,634	\$ 3,192 1,937 3,215
Total Revenues	\$24,683 =====		\$25,449 =====	
Income Before Income Taxes Income Taxes		6,585 ( 2,370)		8,344 (3,164)
Net Income		\$ 4,215 =====		\$ 5,180 =====

3. Common Stock and Earnings Per Common Share. Effective December 15, 1997 the company adopted Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings Per share". SFAS No. 128 requires companies to present basic earnings per share ("EPS") and diluted EPS, instead of primary and fully diluted EPS previously required. This accounting change had no material effect on previously reported EPS data for the first quarter of 1997.

	Three Months Ended		
	March 31 1998	March 31 1997	
Income Available to Common			
Shareholders	\$ 430,151	\$ 226,304	
	======	======	
Weighted Average Shares Outstanding	6,371,833	6,261,272	
Common Shares Applicable to Stock			
Options Using the Treasury Stock Method	26,759	72,106	
Total Shares Applicable to Diluted			
Earnings Per Share	6,398,592	6,333,378	
	=======	=======	
Basic Earnings Per Share	\$0.07	\$0.04	
· ·	=======	=======	
Diluted Earnings Per Share	\$0.07	\$0.04	
	=======	=======	

Basic earnings per common share were computed by dividing net income by the weighted average number of shares of common stock outstanding during the year. Diluted earnings per common share were determined based on assumption of the conversion of stock options at the beginning of each period using the treasury stock method at average cost for the periods.

4. Notes Payable. Notes payable consist of the following:

	March 31, 1998		
	Total	Due Within One Year	
\$ 7,000,000 Line of Credit Mortgage Notes Payable Industrial Revenue Bond	\$ - 12,804,715 598,279  13,402,994	\$ - 2,764,329 77,994  2,842,323	

Notes Payable include \$3,690,383 owed by Indigo Group Ltd. ("IG LTD."), a 100% owned limited partnership in the real estate business, of which \$2,490,383 is collateralized by developed real estate in a joint venture project. IG Ltd.'s 50% partner is jointly liable on this note.

Payments applicable to reduction of principal amounts will be required as follows:

Year Ending March 31,

\$ 1999 2,842,323 2000 390,706 2001 425,508 2002 463,418 2003 7,976,454 1,304,585 Thereafter \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ 13,402,994 ========

In the first three months of 1998 interest totaled \$291,816, of which \$161,947 was capitalized to land held for development and sale. Total interest for the three months ended March 31, 1997 was \$427,945 of which \$50,000 was capitalized to land held for development and sale.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

The Management's Discussion and Analysis is designed to be read in conjunction with the financial statements and Management's Discussion and Analysis in the last annual report.

#### RESULTS OF OPERATIONS

#### Citrus Operation

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Citrus operating profits amounting to \$716,494 for the first quarter of 1998, represent an 18% decline from profits totaling \$874,882 one year earlier. The decrease in profits was realized despite a 9% gain in fruit harvested and sold during the period, as average pricing fell 5%. Total fruit processed in 1998's first quarter amounted to 555,000 boxes, which compares to 1997's first period volume of 511,000 boxes. The fall in fruit pricing is primarily attributable to a 7% decrease in fresh fruit pricing, with overall processed fruit prices rising 4%. Revenues from sales of fruit and other income rose 3% on the higher volume when compared to prior year. Production and selling expenses increased 9%, a direct result of the 9% gain in fruit processed during the period.

### Real Estate Operations

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Profits from real estate operations improved substantially for the first quarter of 1998 with profits of \$445,095 recognized in 1998's first three month period compared to profits totaling \$55,141 one year earlier. This improvement was generated despite the lack of significant commercial real estate closings, as only 5 acres of commercial property were closed during the period. This acreage produced gross profits approximating \$45,000. During 1997's first quarter no closings of commercial property were recorded. The 1998 profit improvement was attained from golf and forestry operations. Profits from the LPGA International golf course, which the company took over operation of on September 1, 1997, totaled \$277,053 on revenues amounting to \$825,737. Profits from forestry rose 42% to \$258,076 on a 39% rise in revenues from increased harvesting. Revenues and expenses from income properties declined 66% and 68%, respectively due to the May 1997 sale of the 24,000 square foot Palm Coast office building and the December 1997 sale of the 47,000 square foot Daytona Beach office building.

### General, Corporate and Other

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Profits on the sale of undeveloped real estate interests totaled \$96,415 on the release of surface entry rights on 2,332 acres. Interest and other income declined 14% for the first quarter of 1998 on lower interest on mortgage notes receivable, offset to some extent by higher interest on investment securities. General and administrative expenses were lowered 5% for the period on lower salaries, reduced interest expense and additional costs capitalized to the LPGA development project and construction of the second golf course.

#### FINANCIAL POSITION

Company profits of \$430,151 for 1998's first three months, equivalent to \$.07 per share, represent a 90% improvement over 1997's first quarter profit of \$226,304, equivalent to \$.04 per share. This improvement was realized despite an 18% downturn in citrus results on depressed pricing. Real estate operations provided the upturn in profitability on strong performances from forestry and golf operations. Dividends equivalent to \$.35 per share were paid during the quarter, a 17% increase over dividends paid during 1997's first period equivalent to \$.30 per share. Cash and cash equivalents decreased \$8.9 million dollars for the quarter ended March 31, 1998. This outflow of funds was primarily attributable to \$4.0 million transferred to investment securities, \$2.2 million paid out for the previously mentioned dividends and \$2.1 million expended on the acquisition of property, plant and equipment, primarily the construction of the second golf course and clubhouse facilities at the LPGA International mixed-use development. Capital requirements forecasted for the remainder of 1998 approximate \$8.6 million, with continued emphasis on the second golf course and clubhouse facilities. The funds for these expenditures will be provided from cash and investments on hand, operations and when necessary existing financing sources.

Company groves continue to be in excellent condition, with fruit volume projected for the 1997-1998 crop season, which commenced in September 1997, to approximate 1,250,000 boxes. The bloom cycle has progressed well, which leads to early indications of another abundant crop from Company groves for the 1998-1999 season. Pricing for both fresh and processed fruit continues to be relatively weak due to abundant crops for the state of Florida and Brazil. Reports from Brazil continue to show projections of an approximate 25% reduction in fruit volume for their upcoming crop season, which begins in June. These reports have led to a modest strengthening of both the fresh and processed fruit markets.

Progress continues at the LPGA mixed-use development with the construction of the second golf course on schedule and play targeted to commence in the fourth quarter of 1998. The clubhouse facilities are in the design and permitting stage and should be ready shortly after the opening of the golf course in late 1998. It is anticipated the opening of these amenities will strengthen residential sales activity and help to attract a destination resort hotel. Currently preliminary discussions are taking place with several resort hotel developers. The introduction of lower priced residential units within the community has been well received. The Mercury Titleholders golf tournament held at LPGA International April 30 through May 3 of this year provided national exposure to the development with televised rounds on CBS. Commercial contract backlog and sales activity remain relatively strong with several parcels of land put under contract during the first quarter of 1998 and negotiations ongoing on additional Company properties. The Company continues to focus on its core citrus and real estate operations. Indicators from both these operations, abundant citrus crops, relatively stable pricing and good condition of company groves along with continued strong sales activity of commercial property, lead to projections of continued profitability in the near term.

## PART II -- OTHER INFORMATION

## Item 1. Legal Proceedings

There are no material pending legal proceedings to which the Company or its subsidiaries is a party.

Item 2 through 3

Not Applicable

Item 4. Submission of matters to a vote of security holders.

The annual meeting of Shareholders was held April 22, 1998 and the following votes were received for each of the three nominees for Class I directors:

Nominee	Number of votes for	Number of Votes Withheld	Number of Votes Abstaining
John C. Adams, Jr.	6,211,980	2,100	13,004
Bob D. Allen	6,211,980	2,100	13,004
David D. Peterson	6,213,580	500	13,004

### Item 5. Not Applicable

## Item 6. Exhibits and Reports on Form 8-K

### (a) Exhibits:

Exhibit 11 - Incorporated by Reference on Page 7 of this 10-Q report.

Exhibit 27 - Financial Data Schedule

# (b) Reports on Form 8-K

No reports on Form 8-K were filed by the Company during the quarter covered by this report.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONSOLIDATED-TOMOKA LAND CO. (Registrant)

Date: May 7, 1998 By:/s/ Bob D. Allen

Bob D. Allen, President and Chief Executive Officer

Date: May 7, 1998 By:/s/ Bruce W. Teeters

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Bruce W. Teeters, Senior Vice President - Finance

and Treasurer

This schedule contains summary financial information extracted from Consolidated-Tomoka Land Co.'s March 31, 1998 10-Q and is qualified in its entirety by reference to such financial statements.

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3-M0S
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               MAR-31-1998
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