

## Consolidated Tomoka Announces Completion of \$10 Million Share Repurchase Program and Commencement of New \$10 Million Share Repurchase Program

April 13, 2017

DAYTONA BEACH, Fla.--(BUSINESS WIRE)-- Consolidated-Tomoka Land Co. (NYSE MKT: CTO) (the "Company") today announced that it has completed the \$10 million share repurchase program announced in December 2015 (the "Completed Repurchase Program"), as a result of repurchasing approximately \$2.6 million of its common stock in the last 60 days. In total, under the Completed Repurchase Program, the Company repurchased 201,430 shares at an average price of \$49.80 per share.

The Company also announced that under its new \$10 million share repurchase program (the "New Repurchase Program"), authorized by the CTO Board of Directors (the "Board") and announced in March of this year, the Company repurchased 18,972 shares through April 7, 2017, for approximately \$1.01 million, or an average price per share of \$53.36.

The Company issued the following statement:

The CTO Board is committed to returning capital to our shareholders by repurchasing CTO shares at opportunistic discounts to the Company's net asset value. We are pleased to have fully utilized the approximately \$10 million in the Completed Repurchase Program and to have already deployed the first \$1 million, or 10%, of the New Repurchase Program.

## About Consolidated-Tomoka Land Co.

Consolidated-Tomoka Land Co. is a Florida-based publicly traded real estate company, which owns a portfolio of income investments in diversified markets in the United States including approximately 1.9 million square feet of income properties, as well as approximately 8,200 acres of land in the Daytona Beach area. Visit our website at <a href="https://www.ctlc.com">www.ctlc.com</a>.

We encourage you to review our most recent investor presentations relating to the 2017 shareholder meeting and for year end 2016 pertaining to the results for the quarter and year ended December 31, 2016, available on our websites at <a href="https://www.votecto.com">www.votecto.com</a>, respectively.

## SAFE HARBOR

Certain statements contained in this press release (other than statements of historical fact) are forward-looking statements. Words such as "believe," "estimate," "expect," "intend," "anticipate," "will," "could," "may," "should," "plan," "potential," "predict," "forecast," "project," and similar expressions and variations thereof identify certain of such forward-looking statements, which speak only as of the dates on which they were made. Although forward-looking statements are made based upon management's expectations and beliefs concerning future developments and their potential effect upon the Company, a number of factors could cause the Company's actual results to differ materially from those set forth in the forward-looking statements. Such factors may include the completion of 1031 exchange transactions, the availability of investment properties that meet the Company's investment goals and criteria, the modification of terms of certain land sales agreements, uncertainties associated with obtaining required governmental permits and satisfying other closing conditions, as well as the uncertainties and risk factors discussed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2016 as filed with the Securities and Exchange Commission. There can be no assurance that future developments will be in accordance with management's expectations or that the effect of future developments on the Company will be those anticipated by management.

## IMPORTANT ADDITIONAL INFORMATION AND WHERE TO FIND IT

The Company, its directors and certain of its executive officers may be deemed to be participants in the solicitation of proxies from the Company's shareholders in connection with the matters to be considered at the Company's 2017 annual meeting of shareholders to be held on April 26, 2017. On March 21, 2017, the Company filed a definitive proxy statement (the "Proxy Statement") with the U.S. Securities and Exchange Commission (the "SEC") in connection with the solicitation of proxies from the Company's shareholders for the 2017 annual meeting. INVESTORS AND SHAREHOLDERS ARE STRONGLY ENCOURAGED TO READ THE PROXY STATEMENT AND ACCOMPANYING WHITE PROXY CARD WITH RESPECT TO THE 2017 ANNUAL MEETING, AND OTHER DOCUMENTS FILED WITH THE SEC, CAREFULLY AND IN THEIR ENTIRETY AS THEY CONTAIN IMPORTANT INFORMATION. Shareholders may obtain the Proxy Statement, any amendments or supplements to the Proxy Statement and other documents filed by the Company with the SEC for no charge at the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a>. Copies will also be available at no charge at the Investor Relations section of our corporate website at <a href="https://www.ctlc.com">www.ctlc.com</a>.

View source version on <u>businesswire.com</u>: http://www.businesswire.com/news/home/20170413005422/en/

Consolidated-Tomoka Land Co.
Mark E. Patten, 386-944-5643
Sr. Vice President & Chief Financial Officer
mpatten@ctlc.com

Facsimile: 386-274-1223

Source: Consolidated-Tomoka Land Co.